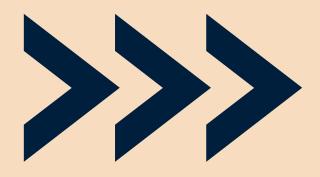
### **IMPACT REPORTING 101**

### HOW TO GET PEOPLE TO READ YOUR IMPACT REPORT



Reward your readers!
People like free gifts, limited and exclusive experiences, being treated special - include a special offer for those who actually read and share the report!

### 

Identify with your reader!
Tell a story from a volunteer perspective, from a participant perspective, from a donor perspective - people will share the report if they are featured!

### 

Make use of all the space you have! Tell stories, give facts and figures, use color, icons, tables but never just plain text, make it easy and fun to read!

Use your report for multiple purposes! Never underestimate the value of reporting to raise funds, attract new donors, new volunteers or new recruits!

Treat your report as the ultimate showcase for your organisation and your programs. It can add to your credibility and reputation by showing how responsible and accountable you are with the funds entrusted to you. And, it is evidence of all the hard work you and your team have put in!

## 

Don't just tell positive stories, also share what went wrong, what you have learned and what improvements you made.

Always share your impact objectives and goals and how close you are to reaching them.

Once you have all your impact data, consider doing different versions of your impact report, and use it across your social media platforms. Snapshots and infographics can go along way to make more people read your report!!

An impact report can show your leadership, and give you a competitive edge, remember it is about the difference you make, focus on the impact results in a way people can understand!

# IF YOU FOUND THIS CONTENT USEFUL, PLEASE LET ME KNOW!

LIKE

COMMENT

SAVE

SHARE









eReana Rossouw